

BID EVALUATION OF JP8/JA1
RFP SP0600-02-R-0077-0001

RECEIPT OF OFFER
DATE PRINTED:
PRICES EFFECTIVE:

September 23, 2002
June 5, 2003
July 1, 2002

EFFECT JULY 1, 2002
\$0.757000

D E S C	REQUIREMENT (USG)	OFFEROR / OFFER QTY	SHIPPING POINT	UNIT PRICE	ADDITIVE COST	ADDITIONAL FEES	SECURITY COST	LAI DOWN UNIT COST	EXTENDED COST	AWARDEE / AWARD QTY /
	27,375,000									CONTRACT VALUE
0502	Kandahar, Afghanistan 7,300,000	AIR BP 7,300,000	RAWALPINDI PAKISTAN	JP8 0.953444	(Air BP Cost) 0.012606			\$0.966050	\$7,052,165.00	World Fuels 7,300,000 \$6,581,161.70
	WINS SOME	SHELL 7,300,000	KEAMARI PAKISTAN	JA1 0.898000	(U.S. Gov Cost) 0.047451			\$0.945451	\$6,901,792.30	
	WINS ALL	OR	KEAMARI PAKISTAN	JA1 0.893000	(U.S. Gov Cost) 0.047451			\$0.940451	\$6,865,292.30	
		TRYCO 7,300,000	PARCO PAKISTAN	JA1 1.177500	(U.S. Gov Cost) 0.047451			\$1.224951	\$8,942,142.30	
		OR	KEAMARI PAKISTAN	JP8 1.142500	(Tryco Cost) 0.090700			\$1.233200	\$9,002,360.00	
	WINS SOME	WORLD FUELS 7,300,000	KEAMARI PAKISTAN	JA1 0.860100	(U.S. Gov Cost) 0.047451	0.009878		\$0.917429	\$6,697,231.70	
	WINS ALL*	OR	KEAMARI PAKISTAN	JA1 0.844200	(U.S. Gov Cost) 0.047451	0.009878		\$0.901529	\$6,581,161.70	
0503	Bagram, Afghanistan 14,600,000	AIR BP 14,600,000	RAWALPINDI PAKISTAN	JP8 0.903020	(Air BP Cost) 0.012606			\$0.915626	\$13,368,139.60	World Fuels 14,600,000 \$13,447,198.60
		SHELL 14,600,000	CHAKLALA (PARCO)	JA1 0.885000	(U.S. Gov Cost) 0.047451			\$0.932451	\$13,613,784.60	
		TRYCO 14,600,000	PARCO PAKISTAN	JA1 1.167400	(U.S. Gov Cost) 0.047451			\$1.214851	\$17,736,824.60	
		OR	KEAMARI PAKISTAN	JP8 1.217500	(Tryco Cost) 0.090700			\$1.308200	\$19,099,720.00	
	WINS SOME	WORLD FUELS 14,600,000	PARCO PAKISTAN	JA1 0.887400	(U.S. Gov Cost) 0.047451	0.005628	0.001562	\$0.942041	\$13,753,798.60	
	WINS ALL*	OR	PARCO PAKISTAN	JA1 0.866400	(U.S. Gov Cost) 0.047451	0.005628	0.001562	\$0.921041	\$13,447,198.60	

D E S C	REQUIREMENT (USG)	OFFEROR / OFFER QTY	SHIPPING POINT	UNIT PRICE	ADDITIVE COST	ADDITIONAL FEES	SECURITY COST	LAI DOWN UNIT COST	EXTENDED COST	AWARDEE / AWARD QTY /
	27,375,000									CONTRACT VALUE
0504	Jacobabad, Pakistan 5,475,000	AIR BP 5,475,000	RAWALPINDI PAKISTAN	JP8 0.891675	(Air BP Cost) 0.012606			\$0.904281	\$4,950,938.48	
	WINS SOME	SHELL 5,475,000	KEAMARI PAKISTAN	JA1 0.815000	(U.S. Gov Cost) 0.048787			\$0.863787	\$4,729,233.83	
		OR								
	WINS ALL	SHELL 5,475,000	KEAMARI PAKISTAN	JA1 0.810000	(U.S. Gov Cost) 0.048787			\$0.858787	\$4,701,858.83	
		TRYCO 5,475,000	PARCO PAKISTAN	JA1 1.071500	(U.S. Gov Cost) 0.048787			\$1.120287	\$6,133,571.33	
		OR								
		TRYCO 5,475,000	PARCO PAKISTAN	JP8 1.081500	(Tryco Cost) 0.090700			\$1.172200	\$6,417,795.00	
	WINS SOME	WORLD FUELS 5,475,000	KEAMARI PAKISTAN	JA1 0.800300	(U.S. Gov Cost) 0.048787			\$0.849087	\$4,648,751.33	
		OR								
	WINS ALL*	WORLD FUELS 5,475,000	KEAMARI PAKISTAN	JA1 0.783800	(U.S. Gov Cost) 0.048787			\$0.832587	\$4,558,413.83	
TOTAL QTY AWARDED:										27,375,000
TOTAL WORLD AWARD:										\$24,586,774.13

*World Fuels offered a lower price for all three locations if it was the successful offeror for the entire solicited quantity.

Although Air BP laid in low to Item 0503 Bagram Air Base, by awarding the entire quantity to World Fuels, the resulting cost savings came to \$127,348.50 for the entire procurement

Total Cost Awarding to Air BP and World Fuels (higher cost increment for 2 contractor awards) \$24,714,122.63.

Total Cost Awarding to World Fuels (lower cost increment winning the entire requirement) \$24,586,774.13.